No: N/P1/6-2025-IKM



Information Kerala Mission

Public Office Complex Thiruvananthapuram Pincode - 695033 GSTIN: 32AAAA15509H2Z0

Phone number: 471-2773100 Email: mail.ikm@kerala.gov.in

File Number: 3952-P1-2025-IKM Date: 10-10-2025

Notice

Subject: Invitation for Expression of Interest (EoI) for Selection of Agencies for Marketing Skill Sets and Consultancy Services for IKM – Reg.

Information Kerala Mission (IKM) invites Expressions of Interest from eligible agencies for marketing skill sets for IKM application software and providing consultancy services including software development, customization, training, operations, and maintenance. Interested agencies may submit their proposals as per the terms and conditions in the EoI document. EoI document may be downloaded from the Information Kerala Mission website www.ikm.gov.in.

Item/Service	Last date / time of submission of EoI form	Date/ time of opening EoI
Expression of Interest for the Selection of Agencies for Marketing the Application Software and Consultancy	31/10/2025, 05 PM	03/11/2025, 11 AM

Principal Secretary/Chief Mission Director/Executive Director(i/C)

То

All Prospective Agencies

Enclosure

1. EoI

10 October 2025



Expression of Interest for the Selection of Agencies for Marketing the Application Software and Consultancy (including Software Development, Customization, Training, Operation & Maintenance etc.) skill sets of the Information Kerala Mission (IKM)

EOI Ref No:3952-P1-2025-IKM

October 2025

Published by
Information Kerala Mission, Public Office Complex, Public Office PO, Thiruvananthapuram, Kerala 6G5033
Ph: 0471 2773100, Email: mail.ikm@kerala.gov.in, www.ikm.gov.in

Disclaimer

The information contained in this EOI or subsequently provided to Applicants, whether verbally or in documentary or any other form by or on behalf of the Authority or any of its employees or advisers, is provided to Applicants on the terms and conditions set out in this EOI and such other terms and conditions subject to which such information is provided.

This EOI is issued by The Chief Mission Director/ Executive Director, Information Kerala Mission (IKM). This EOI is not an agreement and is neither an offer nor invitation by the Authority to the prospective Applicants or any other person. The purpose of this EOI is to provide interested parties with information that may be useful to them in the formulation of their Bid, pursuant to this EOI. This EOI includes statements, which reflect various assumptions and assessments arrived at by the Authority in relation to procurement of the services for IKM. Such assumptions, assessments and statements do not purport to contain all the information that each Applicant may require. This EOI may not be appropriate for all persons, and it is not possible for the Authority, its employees or advisers to consider the objectives, technical expertise and particular needs of each party who reads or uses this EOI. The assumptions, assessments, statements and information contained in this EOI, may not be complete, accurate, adequate or correct. Each Applicant should, therefore, conduct its own investigations and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments and information contained in this EOI and obtain independent advice from appropriate sources.

Information provided in this EOI to the Applicants is on a wide range of matters, some of which depends upon interpretation of law. The information given is not an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. The Authority accepts no responsibility for the accuracy or otherwise of any interpretation or opinion on the law expressed herein.

The Authority, its employees and advisers make no representation or warranty and shall have no liability to any person including any Applicant under any law, statute, and rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in $Page\ 2$ of 53

this EOI or otherwise, including the accuracy, adequacy, correctness, reliability or completeness of the EOI and any assessment, assumption, statement or information contained therein or deemed to form part of this EOI or arising in any way in this selection process.

The Authority also accepts no liability of any nature whether resulting from negligence or otherwise however caused arising from reliance of any Applicant upon the statements contained in this EOI. The Authority may in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information, assessment or assumption contained in this EOI. The issue of this EOI does not imply that the Authority is bound to select an Applicant or Applicants, as the case may be, for the implementation of IKM and the Authority reserves the right to reject all or any of the Proposals without assigning any reason whatsoever.

The Applicant shall bear all its costs associated with or relating to the preparation and submission of its Proposal including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by the Authority or any other costs incurred in connection with or relating to its Proposal. All such costs and expenses will remain with the Applicant and the Authority shall not be liable in any manner whatsoever for the same or for any other costs or other expenses incurred by an Applicant in preparation or submission of the Bid, regardless of the conduct or outcome of the selection process.

Glossary of Terms

Abbreviation	Description
IKM	Information Kerala Mission
K-SMART	Kerala Solutions for Managing Administrative Reformation and Transformation
BG	Bank Guarantee
BoQ	Bill of Quantity
DD	Demand Draft
EMD	Earnest Money Deposit
GoI	Government of India
GoK	Government of Kerala
LoI	Letter of Intent
MoU	Memorandum of Understanding
NDA	Non-Disclosure Agreement
NIT	Notice Inviting EOI
PBH	Primary Business Hour
EOI	Request for Proposal
AI	Artificial Intelligence
SLA	Service Level Agreement
SoR	Schedule of Requirement
ICT	Information Communication Technology
ILGMS	Integrated Local Government Management System
CRM	Customer Relationship Management
ERP	Enterprise Resource Planning
AR	Augmented Reality
VR	Virtual Reality
EOI	Expression of Interest

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1. Definitions

#	Term	Definition	
1.	Agreeme nt / Contract	The Agreement entered between Authority and the Successful Bidder including all attachments, schedules, annexure thereto and all documents incorporated by reference therein and all amendments, corrigendum/corrigenda, changes there to	
2.	Client/ Authority	Information Kerala Mission represented by its Chief Mission Director/ Executive Director	
3.	Bidder	The use of the term "Bidder" in the EOI means the agency responding to this EOI	
4.	Bid/Proposal	Offer by the Bidder to fulfill the requirement of the Client/Authority under the EOI/Contract for an agreed price. It shall be a comprehensive technical and commercial response to the EOI	
5.	Breach	A breach by Bidder of any of its obligations under this Agreement	
6.	Confidential Information	All information including Authority's data (whether in written, oral, electronic or other format) which relates to the technical, financial and business affairs, dealers, suppliers, products, developments, operations, processes, data, trade secrets, design rights, know-how, plans, budgets and personnel of each department and its affiliates which is disclosed to or otherwise learned by the other Party in the course of or in connection with this Agreement (including without limitation such information received during negotiations, location visits and meetings in connection with this Agreement);	

8.	Deliverable s of the Concerned appointee	Services agreed to be delivered by the Bidder in pursuance of the agreement as defined more elaborately in the EOI and includes all related documents like manuals inter alia payment and/or process related etc., source code and all its modifications;
10.	Intellectual Property Rights	All rights in written designs and copyrights, moral rights, rights in databases and Bespoke Software / Pre-existing work including its up-gradation systems and compilation rights (whether or not any of these are registered and including application for registration);
11.	Month/ Week	The Month shall mean calendar month C Week shall mean calendar week;
12.	Parties	Shall mean Authority and Bidder for the purposes of this Agreement and "Party" shall be interpreted; accordingly,
13.	Performance - e Security	Unconditional guarantee provided by the Bidder from a Scheduled Commercial Bank/Nationalized Bank in favour of the Authority for 3% of the total Contract value;
16.	Request for Proposal/ EOI Document	Written solicitation that conveys to the Bidder, requirements for services that the Authority intends to avail/ implement;
17.	Service Level	The level of service and other performance criteria which will apply to the Services delivered by the Bidder, executed as part of the Service Agreement;
1G.	Successful Bidder	The Bidder who is qualified C successful in the bidding process and awarded the Contract and will be referred to as Consultant or Successful Bidder

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All rights in written designs and copyrights, moral ri rights in databases and Bespoke Software / Pre-existing including its up-gradation systems and compilation r (whether or not any of these are registered and including application for registration);
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2. Bidding Data Sheet

Noti	ice Inviting EOI	
1.	Name of the EOI Inviting Authority	Information Kerala Mission (IKM)
2.	Officer - EOI Inviting Authority	Chief Mission Director/ Executive Director, IKM.
3.	Name of the EOI	EOI for the Selection of Marketing Agency for IKM
4.	EOI Reference Number	EOI No.3952-P1-2025-IKM
5.	EOI Type	Open
6.	EOI Category	Services
7.	Publication of EOI Document	Information Kerala Mission Website https://ikm.gov.in
8.	Contact Person	Mrs. Timple Magi PS, Controller of Administration, IKM e-mail: controller.ikm@kerala.gov.in
9.	Address	Information Kerala Mission, Public Office Complex, Public Office PO, Thiruvananthapuram, Kerala 695033
10.	Contact No.	0471 2773100, Mobile No. 9497366416
11.	E-Mail ID, for any clarifications	mail.ikm@kerala.gov.in
12.	Pre-bid Meeting	24/10/2025
13.	Pre-Bid Meeting Venue	Information Kerala Mission, Public Office Complex, Public Office PO, Thiruvananthapuram, Kerala 695033
14.	Procedure for Bid Submission	EoI under two sealed cover

EoI for the selection of Marketing Agency for IKM

15.	Last Date of Submission of Bids	Time: 17:00 Hrs; Date : 31/10/2025
17.	Opening of Bids	At 11:00 Hrs on 03/11/2025
18.	Validity of the Bid	1 year from the date of opening of price EoI
19.	Contract period	Three years. Extendable on mutual terms as per the project requirement
20.	Terms & Conditions	As per the EOI document

Note:

Please visit https://ikm.gov.in for further details regarding the EOI process.

All the notification/details and terms and conditions regarding this EOI notice hereafter will be published https://ikm.gov.in All the clarifications / corrigendum to the queries will be published on the above said websites.

3. IKM Software and Functionalities

Table No.1

SI.No	Software	Purpose	Functionality	Benefits
1.	K-SMART	A next-generation	Provides a single	Brings all citizen
		integrated e-	digital platform for all	services under
		governance	major functions of	one umbrella
		platform	LSGIs – planning,	platform.
			finance, revenue,	• Enhances
			licensing, service	efficiency,
			delivery, pensions,	transparency,
			and HR	and
			management.	accountability in
			Offers citizen-facing	local
			online services	governance.
			(birth/death/marriage	

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			EoI for the selection of Marketing	Agency for IKM
			certificates, tax	Reduces
			payments, licenses,	duplication of
			welfare pensions,	work and
			etc.).	improves ease of
			Supports online	access for
			applications, tracking,	citizens.
			and grievance	Strengthens
			redressal.	decision-making
			Ensures inter-	through real-
			departmental	time data and
			integration and	analytics.
			seamless data flow.	• Ensures
			Provides real-time	scalability and
			dashboards and	sustainability by
			reports for	modernizing
			administrators and	legacy
			policymakers.	applications
			Integrated with	
			digital payment	
			gateways, Aadhaar,	
			and state/national	
			registries	
2.	K-Suite	K-SUITE aims to	Services available	Ensures
		provide a secure,	online	convenience
		integrated, and	Secure OTP login	through online
		user-friendly digital	facility	services and
		platform	Front office	mobile version
			management	Provides high
			Finance module	security with
			integrated	OTP login,

EoI for the selection of Marketing	g Agency for IKM
Direct beneficiary	Aadhaar
amount transfer	integration,
Meeting	digital
management	signatures, and
integrated	secure data
Aadhaar integrated	storage
SMS/WhatsApp	• Improves
services	administrative
ePOS collection	efficiency with
facility	integrated front
SPARK/GSPARK	office, meeting
integration	management,
Digital signature/e-	and file
Sign included	dashboard
Integrated with GIS	facilities
Easy salary process	• Enables
Customized financial	seamless
report generation	financial
Master settings	management
configuration	with salary
Online complaint	processing,
facility	direct
Mobile version	beneficiary
available	transfers, audit
File tracking facility	module, and
Secure data storage	annual financial
facility	statements
Audit module	• Enhances
integrated	decision-making
	through

			EoI for the selection of Marketing	Agency for IKM
			File dashboard	customized and
			facility	comprehensive
			File process	financial/file
			management	reports
			(drafting, linking,	 Promotes
			merging, pulling,	paperless office
			parking, etc.)	operations and
			Annual financial	faster file
			statement generation	movement
			File-related	Strengthens
			customized report	citizen service
			generation	delivery via
			3	online complaint
				facilities and
				SMS/WhatsApp
				notifications
				 Facilitates
				interoperability
				with
				SPARK/GSPARK,
				GIS, and other
				external systems
				 Saves time and
				resources with
				automation of
				drafting, linking,
				and processing
				of files
3.	Harithamithram	The Harithamithram	Haritha Karma Sena	• For Citizens: Easy
	Арр	App is a digital	(HKS) Workers: Can	access to services,

EoI for the select	ion of Market	ing Agency i	for IKM

platform for ecofriendly waste management, ensuring efficient collection, monitoring, and citizen participation.

- update real-time service and collection details, remit user fees, and manage pending services.
- Local Bodies: Can monitor daily operations such as service and collection using dashboards, generate reports, manage workforce performance, and plan waste management infrastructure effectively.
- District-Level
 Officials: Can monitor
 service and collection
 across local bodies
 using dashboards,
 evaluate performance,
 and identify low performing areas for
 corrective action.
- Government: Can identify and address gaps in waste management, ensuring proper actions and continuous improvements.

transparent fee
collection, secure
digital payments,
quick grievance
redressal, and
promotion of waste
segregation at
source.

- For HKS
 Workers:
 Simplified tracking
 of customer data,
 digital records of
 work and
 payments, and
 proper recognition
 of their efforts.
- **& Government:**Centralized
 monitoring,
 improved
 efficiency, reduced
 leakages, datadriven planning,
 and strong support
 for sustainable
 waste management
 goals.

			EoI for the selection of Marketing Agency for IKM	
			• Citizens: Can track	\neg
			service and collection	
			status, make digital	
			payments, raise	
			complaints, and	
			actively participate in	
			waste management.	
	MEET (March Earl			
4.	KEFT (Kerala Fund	Direct Beneficiary	• Online • Ensures	
	Transfer) software	Transfer (DBT) in	Bill/Application payments go	
		Kerala's Local Self	Submission – directly to the	
		Government	Beneficiaries can genuine	
		Institutions	submit bills and beneficiary.	
		(LSGIs), ensuring	applications digitally • Prevents	
		funds reach the	without visiting LSGI corruption and	
		rightful	offices. financial	
		beneficiaries	Direct Bank Credit – malpractice	
		securely and	Payments are through	
		transparently.	credited directly to transparency.	
			the beneficiary's • Reduces	
			bank account. workload of	
			Bank Integration in LSGI staff by	
			K-SMART – Enables automating	
			payments without payment	
			logging into external processes.	
			bank websites. • Saves time and	
			Real-Time effort for	
			Reconciliation – citizens by	
			Automatic avoiding office	
			verification of visits.	
			transactions prevents	
			dansactions prevents	

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			EoI for the selection of Marketing	Agency for IKM
			financial	• Enhances
			irregularities.	accountability
			Paperless	with real-time
			Transactions –	reconciliation
			Eliminates the need	and digital
			for physical	records.
			document storage.	
5.	RTI Portal	To provide a	• Public User	Convenient online
		transparent, digital	Management: Facility	submission and
		platform for citizens	to create and manage	tracking of RTI
		to submit and track	public user accounts for	requests.
		Right to Information	secure login.	Transparency in
		(RTI) applications	• RTI Submission:	process and
			Registered users can	quicker
			submit RTI requests	communication.
			online through their	Secure online
			login.	payment option
			Institutional	without visiting
			Processing : Staff	the institution
			logins allow institutional	physically.
			authorities to view,	Reduced
			process, and reply to	paperwork and
			submitted RTIs.	manual effort.
			• Online Reply:	
			Institutions can provide	 Efficient workflow management for
			official replies directly	handling RTIs.
			through the portal.	
			Payment	Centralized
			Integration: Facility	record-keeping
			to raise payment	

			requests for additional fees and allow users to	and faster response time.
			pay securely via integrated online payment gateway.	Promotes transparency, accountability, and
			Notifications: System-generated alerts to inform users about additional payments or status updates.	trust between citizens and institutions. • Ensures compliance with RTI Act requirements in a streamlined and digital manner.
6.	IKM Payment gateway	To provide a unified payment gateway that connects multiple acquiring banks and payment methods under one system	Acts as a bridge between acquiring banks and integrated applications. Handles secure communication, transaction initiation, and response validation. IKMPG-MIS: Provides a comprehensive dashboard for	 Centralized system to manage payments across multiple banks and services. Transparent monitoring of each transaction, reducing reconciliation issues. Secure, standardized API for easier

EoI for the selection of Marketing	Agency for IKM
transaction monitoring. • Displays details of every transaction, including status, payment method, and settlement information. • Login Facilities: • Client Application Wise Login — Enables each integrated application to view and track its own transactions. • LB Wise Login — Allows Local Bodies to monitor transactions relevant to them. • Integration Support: • Deployed and integrated with external agencies	different applications. Multiple payment methods under one platform. Reliable and real- time confirmation of payments. More convenience and trust in digital services. Promotes digital governance and financial transparency. Improves efficiency, reduces operational complexity, and ensures scalability
external agencies such as ROW, IT Mission, and Welfare Boards, enabling wider service coverage.	

7. Online Transfer software

The LSGD Integrated General Transfer
Application
streamlines staff
transfers by ensuring
transparency, rule
compliance, and
efficiency. It
automates transfers,
promotions, and
related processes
while integrating
service records for
smooth staff
movement.

- Incumbency Details –
 Records staff service
 history, including Good
 Service Entry and
 Disciplinary Action
 details.
- Relieving and Joining Process – Generates official proceedings and joining certificates automatically.
- Promotion / Erratum
 Transfer
 Management –
 Enables publishing of promotions, erratum transfer orders, and associated relieving/joining workflows.
- Vacancy Allotment –
 Assigns employees to remaining and newly emerged vacancies as per the Q-list after completion of the main transfer list.
- Higher Option
 Posting Provides
 facility to post
 employees based on

- Comprehensive
 Transfer
 Management —
 Covers general
 transfers,
 promotions,
 erratum cases,
 and appeals in one
 system.
- Transparency &
 Fairness –
 Considers service records and disciplinary actions for justifiable transfer decisions.
- Automated
 Processes –
 Reduces manual
 workload by autogenerating proceedings, orders, and certificates.
- Efficient
 Vacancy
 Utilization –
 Ensures optimal
 staffing through
 systematic
 allotment of

EoI for the selection of Marketing	g Agency for IKM
higher preference	remaining and
options.	new vacancies.
Government Appeal	• Employee-
Workflow – Allows	Centric
submission and	Approach –
processing of appeals	Accommodates
related to the final	higher option
transfer list.	postings and
• Publishment, Relieval	government
	appeal
and Joining of Erratum Transfer	mechanisms for
	fairness.
Orders – Streamlines	
issuing, relieving, and	• Improved
joining processes for	Governance –
correctional (erratum)	Enhances
transfers.	oversight for
	authorities with
	structured
	workflows and
	accurate digital
	records.
	• Error-Free
	Execution –
	Handles erratum
	transfers smoothly
	with complete
	publish, relieve,
	and join
	workflows.
	WOLKLOWS.
	1

EoI for the select	ion of Market	ing Agency i	for IKM

8.	ILGMS	ERP-based e-	Workflow & File	Single-window
		Governance	Management –	access to multiple
		platform that	Integrated handling of	government
		streamlines LSGI	applications,	services.
		functions in Kerala,	grievances, and official	Time-bound and
		enabling efficient,	files.	transparent
		transparent, and	• Meeting Management	service delivery
		citizen-friendly	 Digital management 	with tracking.
		service delivery	of Grama Sabha,	Reduced office
			Standing Committees,	visits through e-
			and Council meetings	filing and digital
			(agenda, minutes,	certificates.
			decisions).	Easy grievance
			• Citizen Services –	lodging and
			Online applications for	appeal
			certificates,	mechanisms.
			registrations (birth,	Access to meeting
			death, marriage),	decisions,
			permits, licenses, and	governance
			pensions.	information, and
			• Digital Repository –	alerts
			Secure storage of	Standardized
			applications,	office processes
			documents, and	and workflows.
			certificates with reuse	Better resource
			options.	utilization and HR
			• Grievance Redressal &	management.
			Appeals – Mechanism	Efficient financial
			for lodging complaints,	and record
				management.

EoI for the selection of Marketing Agency for IKM
appeals, and citizen • Reduced
feedback. duplication of
HR & Establishment work through
Management – integrated
Automation of leave, modules.
pension, service • Real-time
records, and employee monitoring of
management. service
• Finance & Accounting performance and
- Integrated system accountability.
for payments, • State-wide
receipts, demand uniform e-
collection, and Governance
accounting. model across
• Communication & LSGIs.
Collaboration Tools – • Real-time data
Email, SMS, and analytics for
video/voice decision-making.
conferencing, • Improved
notifications. transparency,
Emergency & Disaster accountability,
Alerts – Platform for and efficiency.
quick alerts and • Strengthened
coordination with decentralization
authorities. while ensuring
Knowledge & Learning administrative
System – Access to control.
rules, laws, guidelines, • Reduced

and training

resources.

manpower

dependency with

				process
				automation.
9.	Sanketham	Single-window	Facilitates online	Citizen-friendl
		clearance system	submission of	time-saving, a
		for building permits	building permit	transparent
		and related	applications by	system.
		approvals in	citizens/architects.	Reduces
			Enables digital	corruption and
			scrutiny of building	manual errors
			plans as per Kerala	plan approvals
			Municipality Building	Strengthens
			Rules (KMBR) and	urban
			Kerala Panchayat	governance
			Building Rules	through effect
			(KPBR).	monitoring of
			Automates approval	construction
			process for building	activities.
			permits, occupancy	
			certificates, and other	
			related services.	
			Provides status	
			tracking for	
			applicants, ensuring	
			transparency.	
			Reduces delays and	
			ensures standardized	
			enforcement of	
			building rules across	
			all local bodies.	

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EoI for	the selection	of Marketing	Agency for IKM

			Integrated with GIS		
			and CAD systems to		
			verify building plans.		
10.	Sulekha	Software for plan	Helps LSGIs prepare	•	Streamlines the
		formulation,	annual plans in line		entire planning
		approval, and	with government		process at the
		monitoring of	guidelines.		local level.
		projects	 Facilitates vetting, 	•	Promotes
			approval, and		participatory
			monitoring of		planning by
			development projects.		ensuring
			Ensures that projects		community
			are aligned with		inputs are
			sectoral allocations		included.
			and policy priorities.	•	Improves
			Provides online		transparency
			submission and		and
			consolidation of plan		accountability in
			documents.		fund utilization.
			Generates reports for	•	Enables real-
			decision-making,		time monitoring
			evaluation, and		of project
			transparency.		implementation
4.4	Cambia	Camanaharai	Decords all Constitution		Chan dand's a
11.	Saankhya	Comprehensive	Records all financial	•	0 0000
		double-entry	transactions of LSGIs		accounting
		accrual-based	in compliance with		practices across
		accounting	modern accounting		all Panchayats,
		software	principles.		Municipalities,

			EoI for the selection of Marketing	Agency for IKM
			Automates budget	and
			preparation,	Corporations.
			monitoring, and	Minimizes errors
			control.	and enhances
			Generates receipts,	financial
			payments, income &	discipline.
			expenditure	Facilitates timely
			statements, and	audits and
			balance sheets.	financial
			Provides real-time	reviews.
			financial position of	 Strengthens
			local bodies for better	decentralized
			decision-making.	financial
			Ensures transparency	management
			and accountability in	and public trust.
			fund management.	
12.	Sthapana	Establishment and	Facilitates pay	Ensures
		Service	fixation and service	accuracy,
		Management	history tracking.	transparency,
		Software	 Provides data for 	and easy
			payroll generation	retrieval of
			Generates reports	employee
			required for	information.
			administration and	• Reduces
			audits.	administrative
				workload in HR
				management.
				Helps in timely
				pay revisions,
				retirement

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					benefits, and manpower planning.
13.	Soochika	File and correspondence management system	 Digitizes inward and outward correspondence of local bodies. Tracks the movement of files within and between offices. Generates unique file numbers for easy retrieval and monitoring. Provides search and indexing facilities for quick access to records. Enables officials to monitor the status and location of files in real time. 	•	Brings efficiency and transparency to office administration. Reduces delays in file processing. Minimizes the chances of lost or misplaced files. Provides a clear audit trail of decisions and actions.
14.	Sevana CR	Birth, Death, Marriage (Marriages under Hindu Marriage Act, Marriages under Common	Manages birth, death, and marriage registrations as per statutory rules.	•	Simplifies access to vital citizen services. Ensures speed, accuracy, and

		EoI for the selection of Marketing	Agency for IKM
	Marriage Act Registration a related functi	and signed certificates to	transparency in service delivery. Reduces manual errors and delays in issuing certificates and pensions. Enhances citizen satisfaction and trust in local governance.
15. Sevai	for managing disbursing so security and welfare pensi	cial comprehensive database of beneficiaries (old	 Ensures timely and transparent disbursement of pensions. Eliminates duplication and prevents fraudulent claims. Simplifies the process for beneficiaries, reducing their visits to offices. Strengthens accountability and financial discipline in

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EoI for the selection of Marketing Ag	ency for IKM
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			 Tracks pension arrears, withdrawals, and fund utilization. Generates reports for monitoring and auditing. 	welfare pension distribution.
16.	Sakarma	Software for digitizing and managing meetings	 Facilitates online preparation of agendas for council and committee meetings. Records minutes and decisions of meetings in a structured format. Tracks the implementation status of decisions taken in meetings. Provides search and retrieval of past agendas, minutes, and resolutions. Ensures that meetings comply with statutory procedures. 	 Enhances transparency and accountability in decision-making. Reduces paperwork and ensures systematic record-keeping. Speeds up the process of agenda circulation and approval. Strengthens follow-up and monitoring of meeting decisions.
17.	Sanchaya	Comprehensive revenue and	Manages assessment, billing,	Simplifies tax and revenue

EoI for the sel	lection of Mark	xeting Agency fo	or IKM
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			Dolyor the Selection of Manheting	8
		license	and collection of	payment for
		management	property tax,	citizens.
		software	profession tax, rent,	• Ensures
			license fees, and	accuracy,
			other revenues.	transparency,
			Provides an online	and efficiency in
			payment facility for	revenue
			citizens through the	administration.
			e-payment portal.	Reduces manual
			Automates demand,	errors and
			collection, and	malpractices in
			balance (DCB)	revenue
			registers.	collection.
			Issues digital	Enhances the
			receipts for	own revenue
			payments.	generation
			Maintains records of	capacity of
			traders,	LSGIs.
			establishments, and	
			licenses.	
			Generates reports	
			for revenue	
			monitoring and	
			auditing.	
10	VCMADT V	Holp Ligores d	Catallita	Cimplifica and
18.	KSMART Know	Help Licensed	Satellite map with	Simplifies and
	Your Land	Engineers in	detailed imagery for	speeds up plot
	Regulations App	Kerala's Local Self-	land navigation	data collection
		Government	Plot creation and	• Ensures
		institutions easily	editing with touch-	accuracy
		identify, capture,	based tools	through GPS-

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			EoI for the selection of Marketing	Agency for IKM
		and manage plot regulations	 Attribute entry for ownership, land use, and regulations Real-time location integration with plots Secure submission of collected and edited data 	based location mapping Reduces errors with user-friendly editing tools Enhances efficiency in land regulation compliance Protects sensitive information with secure data
19. N	lilavu	NILAVU software	• Addition of Package Details – Record	handling Transparency – Ensures clear
		digitizes the process of replacing filament street lights within local government limits, enabling LSG bodies to record details, raise demands to KSEB, and track installations. It also provides	packages/projects related to streetlight replacement. • Demand Raising — Submit requests to KSEB for installation or replacement of street lights. • Acceptance/Return of	communication and accountability between LSGs, KSEB, and government authorities. • Efficiency — Speeds up the process of
		government-level reporting for effective monitoring and decision-making.	Demand – KSEB can either accept or return the raised demand for	streetlight replacement by digitizing demand

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EoI for the selection of Marketing Agend	CV I	for	<i>IKM</i>	
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corrections or clarification.

- Verification by LSG
 Team Local Self
 Government team
 verifies and confirms the completion of work after installation.
- Dashboard Provides real-time visibility of demands, approvals, installations, and overall project status.
- Administrative
 Reporting Generate
 and submit various
 reports at government
 level for monitoring and
 evaluation.

and approval workflows.

- Accuracy –

 Maintains
 structured data on
 streetlight
 numbers, posts,
 and areas,
 reducing
 duplication or
 errors.
 - Energy Savings

 Facilitates
 systematic
 replacement of
 filament bulbs
 with energyefficient
 alternatives.
- Improved
 Governance —
 Provides
 government with
 consolidated
 reports for better
 planning,
 budgeting, and
 policy decisions.
- Citizen Benefit –
 Ensures timely installation of improved street

			lighting, enhancing public safety and community welfare.
20. Mid day Meal	The Kerala Mid-Day Meal Program provides nutritious meals to school children, and a proposed software solution will help manage school details, stock, attendance, inspections, reporting, accounting, and administration more efficiently.	Office & User Management — Managed office operations and user accounts for efficient administration of the Mid-Day Meal program. School Profile Management — Maintained comprehensive school profiles, ensuring accurate and up-to- date information for effective program planning. School Student Enrollment — Oversaw student enrollment processes	 Ensures consistent nutrition for all enrolled students, improving overall health and growth. Increases school attendance and reduces dropout rates by providing an incentive for students to attend school. Enhances students' concentration, energy, and learning

I for the selection of Marketin	g Agency for IKM
children were	during school
registered for the	hours.
Mid-Day Meal	 Promotes
scheme.	dietary diversity
Beneficiary	through
Management – Mid	inclusion of
Day Meal –	millets and
Monitored and	supplementary
managed the	nutrition.
enrolment and	• Supports
participation of	holistic child
students in the Mid-	development by
Day Meal program to	integrating
ensure proper	health and
coverage.	nutrition
Beneficiary	programs.
Management –	 Reduces
Supplementary	malnutrition
Nutrition	and anemia
Management –	among school-
Administered	aged children.
supplementary	Encourages
nutrition programs,	community
tracking beneficiaries	participation
and ensuring timely	and
delivery of additional	transparency
utritional support.	
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<i>EoI for the selection of M</i>	larketing Agency for IKM
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- Beneficiary
 Management –
 Breakfast
 Management –
 Coordinated the
 breakfast scheme for
 students, ensuring
 quality and regular
 provision.
- Beneficiary

 Management –

 Millet Implemented

 millet-based meals,

 promoting nutrition

 diversity and

 sustainable food

 practices among
- Daily Attendance –
 Tracked daily
 attendance of
 students to accurately
 assess Mid-Day Meal
 program reach and
 participation.

school children.

• Food Menu Management –

- through social audits.
- safety, quality, and hygiene through regular inspections and quality checks.
- Strengthens
 school
 infrastructure
 and kitchen
 management
 for efficient
 meal delivery.
- Builds
 administrative
 efficiency in
 tracking
 beneficiaries,
 attendance, and
 stock
 management.
 Fosters
- Fosters innovative practices in meal planning

EoI for the selection of Marketing	Age	ency for IKM
Designed, updated,		and program
and monitored school		implementation.
food menus to meet	•	Improves
nutritional standards		grievance
and state guidelines.		redressal,
• Stock Management –		ensuring
Supervised inventory		accountability
of food grains,		and satisfaction
ingredients, and		among students
supplies to ensure		and parents.
uninterrupted meal		
preparation.		
• Infrastructure –		
Assisted in the		
planning and		
maintenance of		
school kitchen and		
dining infrastructure		
for smooth Mid-Day		
Meal operations.		
Quality Assurance –		
Conducted regular		
quality checks to		
ensure meals met		
hygiene and		
nutritional standards.		

 EoI for the selection of Marketing A
Health Program –
Integrated health and
nutrition initiatives
alongside the Mid-
Day Meal program,
promoting student
well-being.
• Inspection –
Coordinated
inspections of schools
and kitchens to
ensure compliance
with Mid-Day Meal
guidelines and
standards.
Complaint
Registration –
Managed the
recording and
resolution of
complaints related to
the Mid-Day Meal
program efficiently.
Innovative Best
Practices –
Introduced innovative
practices in meal

			EoI for the selection of Marketing	g Agency for IKM
			preparation, menu planning, and beneficiary engagement to enhance program effectiveness. • Social Audit – Participated in social audits to ensure transparency, accountability, and community involvement in the Mid-Day Meal program.	
21.	Scholarship	The Norka Ravi Pillai Academic Excellence Scholarship aims to support meritorious students from Kerala by providing financial assistance to economically weaker but academically outstanding individuals for	 Provide online forms to collect applications from students. User creation and login management for public and official users, with OTP-based secure access. Admin-level user for application settings such as list generation and official user creation. 	Direct financial support for deserving students to continue their higher education. A total of 1,500 scholarships are awarded:

	EoI for the selection of Marketing	g Agency for IKM
pursuing higher	Secure storage of data	• 200 for
education.	using AWS.	Undergraduate
	Two-level verification	(UG)
	process on the official	• 200 for
	side.	Postgraduate
	Automated generation of	(PG)
	scholarship lists based	Separate quotas
	on predefined criteria.	are reserved for
	Status updates sent to applicants via Email and SMS.	NRI students and differently-abled students.
	Aadhaar-based unique	
	identification for	
	applicant verification	

4. Instructions to Bidders

Procurement of services for Information Kerala Mission

Chief Mission Director, Information Kerala Mission. invites bids from qualified agencies for marketing the different application software developed and successfully deployed by IKM, as illustrated in **Table No.1**

- a) Participating entities shall agree to adhere to the Terms and Conditions and Scope of Services mentioned in this EOI.
- b) All the terms and conditions are to be read jointly as mentioned in the website (https://ikm.gov.in) and in this document.
- c) The EOI document is available on the e-Procurement website of Government of Kerala https://ikm.gov.in

4.1 General

a) While every effort has been made to provide comprehensive and accurate ${\rm Page}~39~{\rm of}~53$

background information, requirements and specifications, Bidders must form their own conclusions about the services required. Bidders and recipients of this EOI may wish to consult their own legal advisers in relation to this EOI.

- b) All information supplied by Bidders may be treated as contractually binding on the Bidders, on successful award of the assignment by the Authority on the basis of this EOI.
- c) Authority may cancel this EOI at any time prior to a formal written contract being executed by or on behalf of the Authority.
- d) This EOI supersedes and replaces any previous public documentation and communications, and Bidders should place no reliance on such communications.

4.2 Due Diligence

Bidder is expected to examine all instructions forms, terms and specifications in the EOI Document. The Bid should be precise, complete and in the prescribed format as per the requirement of the EOI Document. Failure to furnish all information required by the EOI Document or submission of a bid not responsive to the EOI Document in every respect will be at the Bidder's risk and may result in rejection of the bid.

4.3 Cost of Bidding

Bidder shall bear all costs associated with the preparation and submission of its Bid and the Authority shall in no event be held responsible or liable for these costs, regardless of the conduct or outcome of the bidding process.

4.4 Language of the Bid

The bids prepared by the Bidder and all subsequent correspondence and documents relating to the Bids exchanged by the Bidder and the Authority shall be written in English language. Any printed literature furnished by the Bidder, written in another language, shall be accompanied by an accurate English translation, in which case, for purposes of interpretation of the Bid, the English translation shall govern.

4.5 Pre-Bid Meeting Clarifications

- a) The Authority will host a Pre-Bid meeting for queries (if any) by the prospective bidders. The purpose of the pre- bid meeting is to provide a forum to the bidders to clarify their doubts / seek clarification or additional information, necessary for them to submit their Bid. The Authority reserves the right to hold or re-schedule the Pre- Bid meeting.
- b) The meeting will be held on the date and venue as specified in Bidding Data Sheet. The representatives of the bidders (limited to two) may attend the pre-bid meeting at their own cost.
- c) The Bidders will have to ensure that their queries for Pre-Bid meeting should reach the Authority by email (Excel File only) on or before last date for sending pre-bid queries mentioned in Bidding Data Sheet of this document by authorized representative of the Bidder with subject line: "Pre- bid query — Marketing the Application Software and Consultancy (including Software Development, Customisation, Training, Operation & Maintenance etc.) skill sets of the Information Kerala Mission (IKM).
- d) The queries should necessarily be submitted in the following format only by e-mail.

SI No	Page no.	Section No.	Content/ Clause of the EOI requiring clarification	Clarificatio n Sought

e) Queries submitted post the deadline mentioned in the website or which do not adhere to the above-mentioned format will not be responded to. The Authority shall not be responsible for ensuring that they have received the Bidder's queries.

4.6 Responses to Pre-Bid Queries and Issue of Corrigendum

a) Authority shall provide timely response to the queries. However, Authority makes no representation or warranty as to the completeness or accuracy of any response made in good faith, nor does Authority undertake to answer all the queries that have been posted by the Bidders.

- b) At any time prior to the last date for receipt of bids, Authority may, for any reason, whether at its own initiative or in response to a clarification requested by a prospective Bidder, modify the EOI document by a corrigendum.
- c) The Corrigendum (if any) darifications to the queries from all bidders will be posted only on https://ikm.gov.in
- d) Any such corrigendum shall be deemed to be incorporated into this EOI. In each instance in which provisions of the Corrigenda contradict or are inconsistent/ inapplicable with the provisions of the EOI Document, the provisions of the Corrigenda shall prevail and govern, and the contradicted or inconsistent/inapplicable provisions of the EOI shall be deemed amended accordingly.
- e) In order to provide prospective Bidders reasonable time for taking the corrigendum into account, Authority may, at its discretion, extend the last date for the receipt of Proposals.

4.7 Key Requirements of the Bid

4.7.1 Completeness of Response

- a) Bidders are advised to study all instructions, forms, terms, requirements, appendices, and other information in the EOI documents carefully. Online submission of the bid / proposal shall be deemed to have been done after careful study and examination of the EOI document with full understanding of its implications.
- b) Failure to comply with the requirements of this paragraph may render the Proposal non-compliant and the Proposal may be rejected. Bidders must:
 - Comply with all requirements contained in this EOI;
 - Include all supporting documentations specified in this EOI;
 - All pages of the Bid must be numbered and duly signed by the Authorized Signatory accompanied by a power of attorney/Board Resolution.

4.7.2 Conditional bids by the bidders

The Bidder should abide by all terms and conditions specified in the EOI Document. Conditional offers shall be liable for dis-qualification.

4.7.3 Bid Validity Period

Bids shall be valid for a period as mentioned in the Bidding Data Sheet. A Bid valid for shorter period may be considered as non-responsive. In exceptional circumstances, at its discretion, Authority may solicit the Bidder's consent for an extension of the validity period. The request and the responses thereto shall be made in writing or email.

4.7.4 Variation of Quantity

Resources requirement mentioned in the EOI is only indicative/approximate. Authority reserves the right to increase or decrease this requirement as per project requirement from time to time. Payment shall be made against actual number of resources deployed at the quoted rate.

4.8 Local Conditions

- Each Bidder is expected to become fully acquainted with the local conditions and factors, which may affect the performance of the contract and /or the cost.
- The Bidder is expected to know all conditions and factors, which may have any effect
 on the execution of the contract after issue of Letter of Intent as described in the
 bidding document. Authority shall not entertain any request for clarification from the
 Bidder regarding such local conditions.
- It is the Bidder's responsibility that such factors have been properly investigated and considered before submitting the proposal. No claim, what so ever, including that for financial adjustment to the contract awarded under the bidding document will be entertained by the Authority. Neither any change in the time schedule of the contract nor any financial adjustments arising there-of shall be permitted by the Authority on account of failure of the Bidder to know the local laws / conditions.

4.9 Clarification of Bids

To assist in the scrutiny, evaluation and comparison of bids, Authority may, at its discretion, ask some or all Bidders for clarifications with regards to their Bid. The request for such clarifications and the response will necessarily be in writing (by letter/email).

Failure of a Bidder to submit additional information or clarification as sought by Authority within the prescribed period will be considered as a non-compliance and the Bid may be evaluated based on the limited information furnished along with the Bids.

4.10 Right to accept any Bid and reject any or all Bids

Authority reserves the right to accept or reject any Bid, and to annul the EOI process and reject all Bids at any time prior to award of contract, without thereby incurring any liability to the affected Bidder(s) or any obligation to inform the affected Bidder(s) of the grounds for such action.

4.11 Signing of Contract

Subsequent to Authority notification to the Successful Bidder by way of a LOI, acceptance of the LOI and submission of the Performance Security, the Successful Bidder shall execute the Agreement with the Authority. Failure of the Successful Bidder to furnish the Performance Security or execute the agreement within the prescribed time shall cause the Bid Security of the Successful Bidder to be liquidated. In such event, the Authority may choose to negotiate with the next eligible Bidder. The Successful Bidder will be liable to indemnify the Authority for any additional cost or expense, incurred on account of failure of the Successful Bidder to execute the Agreement.

Notwithstanding anything to the contrary mentioned above, the Authority at its sole discretion shall have the right to extend the timelines for execution of Agreement on the request of the Successful Bidder, provided the same is bona fide.

4.12 Terms and conditions

Bidder is required to enter into a Master Service Agreement for all the terms and conditions (including project timelines) to be adhered by the Successful Bidder during Project implementation. The following documents shall be deemed to form and be read and constructed as part of the Agreement viz.:

- i. The Master Service Agreement confirmed by the Authority with the successful bidder.
- ii. The Letter of Intent.
- iii. The EOI;

iv. The Proposal and any other documents submitted by the Bidder to the extent accepted by the Authority.

Please note that one needs to read the Master Service Agreement as a whole document; and the Annexures mentioned there-in may not correspond to the EOI Annexures. Please refer to the Interpretation Section of the Agreement for reference of the Annexures.

5 Evaluation Framework

5.1 Two Stage Bid System

- a) Complete bidding process will be in two stage –bid system. All the notification and details terms and conditions regarding, this EOI notice hereafter will be published online on the website https://ikm.gov.in
- b) Bidder should submit the bid as specified in the EOI Document through e-Procurement portal of Government of Kerala.
- c) The Authority reserves the right to accept or reject any or all the EOI without assigning any reason.
- d) Wherever a specific form is prescribed in the EOI document, the Bidder shall use the form to provide relevant information. If the form does not provide space for any required information, space at the end of the form or additional sheets shall be used to convey the required information. For all other cases, the Bidder shall design a form to hold the required information.

The two stage-Bid to be submitted by the Bidder shall consist of the following:

Pre-Qualification n cum Technical Bid (Cover- 1) The Bidder shall furnish, Technical Proposal, documents establishing the Pre-Qualification and Technical qualifications, documents supporting technical proposals, proof of registered office in India to perform the Contract.

- The Technical Bid shall be prepared in accordance with the requirements specified in this EOI
- Technical Bid should be submitted along with a certified true copy of a board resolution/power of attorney empowering authorized signatory to sign/act/execute documents binding the Bidder organization to the terms and conditions detailed in this proposal.
- The Authorized signatory of the bidder shall sign on all the statements, documents, certificates uploaded by them, owning responsibility for their correctness/ authenticity.
- Technical Bid should not contain commercials of the Project, in either explicit or implicit form.
 - Conditional Technical Bid is liable for rejection.
 - Technical bid shall contain the CV or resume of the individuals proposed for the constitution of the Consultancy.

5.2 Evaluation of Proposal

Initial Bid scrutiny will be held. Bid will be treated as non-responsive, if it is

- Not submitted in as specified in the EOI document.
- Received without the Letter of Authorization (Power-of-Attorney)
- Found with suppression of details.
- Without complete information, subjective, conditional offers and partial offers submitted.
- Submitted without the documents requested in the checklist.
- Have non-compliance of any of the clause stipulated in the EOI
- With lesser validity period.

The Bid document will be examined to determine whether the bidder meets the eligibility criteria, whether the proposal is complete in all respects, whether the documents have been properly signed and whether the bids are generally in order. Any bids found to be non-responsive for any reason or not meeting the minimum levels of the performance or eligibility criteria specified in various sections of this Bid Document will be rejected and will not be considered further.

5.3 Eligibility (Pre-Qualification) Criteria

The bidder must meet the eligibility criteria provided in this EOI. Bidder must possess the requisite experience, strength and capability in providing the services necessary to meet the requirements as described in the EOI document. The bidder must also possess the technical know-how, qualified resources would be required to successfully execute the services for consultant as described in this EOI document. The bidder must also have the skill to understand the project plan C requirements as approved by IKM.

The bids must be complete in all respect and should cover the entire scope of work as stipulated in the EOI document. The invitation to proposal is open to all bidders who qualify the pre-qualification criteria as given below:

SL	Minimum Criteria	Supporting Documents
No		
	The Agency shall be a firm/	Certificate of Incorporation
	company/partnership firm/ proprietary	from Registrar of Companies
1	ship/startup registered under the Indian	(ROC) certificate for the
	Companies Act 1956/2013 in India or a	Bidder.
	Limited Liability Partnership Firm under	PAN and GST Registration
	Limited Liability Partnership Firm Act 2008	Certificate
	at the time of the bidding.	Certificate from KSUM or
	Agency should have a registered number of,	any state Government
	GST, Income Tax / Pan number. Agency	startup agency / DPIIT

	should be in operation in India	(for startups)
2	The firm should be in the business of providing software business services at least 03 years as on 31.03.2025.	Certificate by Company Secretary
3	The Bidder should have an annual turnover of Rupees 25 Lakh in each of the last 3 consecutive Financial Years (FY 2022-23, 2023-24 & 2024-25) from only marketing Services rendered in India	Secretary
4	The Bidder shall have experience of providing similar completed consultancy services to Central Govt./State Govt./PSUs/Govt. bodies in India costing not less than Rs. 20 Lakh.	Copy of Work Order / Contract
5	The Marketing firm should have at least 05 full time marketing consultants on its pay rolls.	Certificate by name of the marketing consultants Statutory Auditor or Company Secretary

5.4 Rejection Criteria

Besides other conditions and terms highlighted in the EOI Document, bids may be rejected

under following circumstances:

5.4.1 General rejection criteria

- a) Conditional Bids;
- b) If the information provided by the Bidder is found to be incorrect / misleading / fraudulent at any stage / time during the EOI Process;
- c) Any effort on the part of a Bidder to influence the bid evaluation, bid comparison or contract award decisions; Bidder shall not approach Authority's officers from the time of the proposal opening till the time the Contract is awarded.
- d) Bids received after the prescribed time and date for receipt of bids;
- e) Bids without signature of person (s) duly authorized on required pages of the bid;
- f) Bids without power of attorney/ board resolution;
- g) Any other reasons mentioned in this EOI elsewhere.

5.4.2 Fraud and Corrupt Practices

- i. The Bidders and their respective officers, employees, agents and advisers shall observe the highest standard of ethics during the Selection Process.
- ii. Notwithstanding anything to the contrary contained in this EOI, the Authority shall reject a Proposal without being liable in any manner whatsoever to the Bidder, if it determines that the Bidder has, directly or indirectly or through an agent, engaged in corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice (collectively the Prohibited Practices||) in the Selection Process. In such an event, the Authority shall, without prejudice to its any other rights or remedies, forfeit and appropriate the Bid Security or Performance Security, as the case may be, as mutually agreed genuine pre-estimated compensation and damages payable to the Authority for, inter alia, time, cost and effort of the Authority, in regard to the EOI, including consideration and evaluation of such Bidders Proposal.
- iii. Without prejudice to the rights of the Authority under Clause above and the rights and Page $49\ {
 m of}\ 53$

remedies which the Authority may have under the LoI or the Agreement, if a Bidder or Systems Implementation Agency, as the case may be, is found by the Authority to have directly or indirectly or through an agent, engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice during the Selection Process, or after the issue of the LoI or the execution of the Agreement, such Bidder shall not be eligible to participate in any EOI or EOI issued by the Authority during a period of < period, suggested 2 (two)

- > years from the date such Bidder, as the case may be, is found by the Authority to have directly or through an agent, engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice, as the case may be.
- iv. For the purposes of this Section, the following terms shall have the meaning hereinafter respectively assigned to them.

"Corrupt practice" means

- the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence the action of any person connected with the Selection Process (for avoidance of doubt, offering of employment to or employing or engaging in any manner whatsoever, directly or indirectly, any official of the Authority who is or has been associated in any manner, directly or indirectly with the Selection Process or the LoI or has dealt with matters concerning the Agreement or arising there from, before or after the execution thereof, at any time prior to the expiry of one year from the date such official resigns or retires from or otherwise ceases to be in the service of the Authority, shall be deemed to constitute influencing the actions of a person connected with the Selection Process); or
- b) save as provided herein, engaging in any manner whatsoever, whether during the Selection Process or after the issue of the LoI or after the execution of the Agreement, as the case may be, any person in respect of any matter relating to the Project or the LoI or the Agreement, who at any time has been or is a legal, financial or technical consultant/ adviser of the Authority in relation to any matter concerning the Project;
 - **"fraudulent practice"** means a misrepresentation or omission of facts or disclosure Page **50** of **53**

- of incomplete facts, in order to influence the Selection Process;
- "Coercive practice" means impairing or harming or threatening to impair or harm, directly or indirectly, any persons or property to influence any persons participation or action in the Selection Process;

"Undesirable practice" means

- establishing contact with any person connected with or employed or engaged by
 Authority with the objective of canvassing,
- b) lobbying or in any manner influencing or attempting to influence the Selection Process; or
- c) having a Conflict of Interest; and

"Restrictive practice" means

Forming a cartel or arriving at any understanding or arrangement among Bidders with the objective of restricting or manipulating a full and fair competition in the Selection Process.

5.4.3 Conflict of Interest

The Bidder shall not have a conflict of interest. All Bidders found to have a conflict of interest shall be disqualified. A Bidder may be considered to be in a conflict of interest with one or more parties in the bidding process if including but not limited to:

- a. they have controlling shareholders in common; or
- b. they receive or have received any direct or indirect subsidy from any of them; or
- c. they have the same legal representative for purposes of this bid; or
- d. they have a relationship with each other, directly or through common third parties, that puts them in a position to have access to material information about or improperly influence the Bid of another Bidder, or influence the decisions of the Employer regarding this bidding process; or
- e. Bidder participates in more than one bid in this bidding process, either individually or as a partner in a joint venture/ consortium. This will result in the disqualification of all Bids in which it is involved.

6. Formats for Bid Submission

6.1 Format for Bid cover letter

(On Company Letter Head)

To,

The Chief Mission Director/ Executive Director
Information Kerala Mission
Public Office Complex,
Public Office PO,
Thiruvananthapuram, Kerala 695033

Sub: Submission of the response to the EOI No. <<EOI id>>.for the Selection of Marketing Agency for Information Kerala Mission

We, the undersigned, offer to provide services for IKM in response to the request for proposal dated <insert date> and EOI reference no <> for "selection of Marketing Agency for IKM". We are hereby submitting our proposal online, which includes the pre- qualification, technical bid and commercial bid.

We hereby declare that all the information and statements made in this technical bid are true and accept that any misinterpretation contained in it may lead to our disqualification. We undertake, if our proposal is accepted, to initiate the implementation services related to the assignment not later than the date indicated in this EOI.

We agree to abide by all the terms and conditions of the EOI and related corrigendum(s)/ addendum(s). We would hold the terms of our bid valid for 3 months from the date of opening of the commercial bid as stipulated in the EOI.

We hereby declare that as per EOI requirement, we have not been black-listed/ debarred by any central/ state government and we are not the subject of legal proceedings for any of

	he selection of Marketing Agency for IKM
the foregoing.	
We understand you are not bound to accept any pro	oposal you receive.
Signature of Bidder	Place:
Name	Date: